

Matsushita Electric Industrial Co., Ltd.
Consolidated Sales Breakdown *
(Three months ended September 30)

	<u>2002</u>	Yen (billions)	<u>2001</u>	Percentage <u>2002/2001</u>	U.S. Dollars (millions) <u>2002</u>
<i><u>AVC Networks</u></i>					
Video and audio equipment	¥ 497.2		¥ 448.5	111%	\$ 4,075
Information and communications equipment	<u>529.6</u>		<u>538.7</u>	98%	<u>4,341</u>
Subtotal	<u>1,026.8</u>		<u>987.2</u>	104%	<u>8,416</u>
<i><u>Home Appliances</u></i>	<u>306.8</u>		<u>306.3</u>	100%	<u>2,515</u>
<i><u>Industrial Equipment</u></i>	<u>72.4</u>		<u>74.1</u>	98%	<u>594</u>
<i><u>Components and Devices</u></i>	<u>374.5</u>		<u>343.2</u>	109%	<u>3,070</u>
Total	<u>¥ 1,780.5</u>		<u>¥ 1,710.8</u>	104%	<u>\$ 14,595</u>
Domestic sales	865.1		823.9	105%	7,091
Overseas sales	915.4		886.9	103%	7,504

(Six months ended September 30)

	<u>2002</u>	Yen (billions)	<u>2001</u>	Percentage <u>2002/2001</u>	U.S. Dollars (millions) <u>2002</u>
<i><u>AVC Networks</u></i>					
Video and audio equipment	¥ 963.9		¥ 840.3	115%	\$ 7,901
Information and communications equipment	<u>1,091.8</u>		<u>1,096.9</u>	100%	<u>8,949</u>
Subtotal	<u>2,055.7</u>		<u>1,937.2</u>	106%	<u>16,850</u>
<i><u>Home Appliances</u></i>	<u>595.1</u>		<u>604.2</u>	98%	<u>4,878</u>
<i><u>Industrial Equipment</u></i>	<u>138.6</u>		<u>146.1</u>	95%	<u>1,136</u>
<i><u>Components and Devices</u></i>	<u>747.8</u>		<u>698.1</u>	107%	<u>6,130</u>
Total	<u>¥ 3,537.2</u>		<u>¥ 3,385.6</u>	104%	<u>\$ 28,994</u>
Domestic sales	1,677.1		1,648.5	102%	13,747
Overseas sales	1,860.1		1,737.1	107%	15,247

* See notes to consolidated financial statements on pages 7—8.